



TENDER FOR THE SELECTION OF SODIUM HYDROSULFITE SUPPLIER

Kaolin EAD, VAT BG827182866, invites you to participate in our tender for the selection of a supplier for Sodium Hydrosulfite (Sodium dithionite $\text{Na}_2\text{S}_2\text{O}_4$), based on the following specification and requirements:

I. DESCRIPTION OF DELIVERY

1. Basic information:

- The tender is for the delivery of Sodium Hydrosulfite, to be supplied to Senovo 7038, Bulgaria, for the 2025 calendar year.

2. Product Description and Specifications:

- Chemical Name: Sodium Hydrosulfite ($\text{Na}_2\text{S}_2\text{O}_4$)
- CAS номер: 7775-14-6
- Purity: Minimum 88-90% pure
- Appearance: White, crystalline powder
- Moisture Content: Less than 0.05%
- pH (10% solution): 6.5 - 7.5
- Dust-Free: The product must be dust-free to ensure safe handling and storage.
- Shelf Life: Minimum 1 year from the date of production
- Packaging:
 - Type: Must be packed in barrels.
 - Weight: Each barrel must not exceed 50 kg.
 - Barrels must be durable, sealed, and moisture-resistant to prevent any damage during transportation and storage.
- Labelling: Packaging should clearly display the product name, chemical formula, purity, batch number, and necessary handling information, following hazardous material regulations.
- Origin: Products of Chinese origin will not be accepted.
- Forecast quantity for 2025: 120 000 kg.

3. Delivery Frequency:

- Deliveries will be made throughout the year, based on purchase orders from Kaolin EAD. Each delivery will be consolidated into full truckloads (one transport unit)

II. REQUIREMENTS FOR OFFERS AND SUPPLIERS

1. The offer must include:

- a. Price in EUR/kg, including all applicable taxes and fees;
- b. Delivery term in days, after receiving an order, CIP Senovo 7038, packing included;
- c. Payment term – deferred payment period in days after the date of invoice;
- d. Origin of the offered product;

- e. Confirmation that supplier's production capacity is sufficient to meet our forecasted quantities for the year.
 - f. Warranty: Details on the quality of the Sodium Hydrosulfite and conditions for claims;
 - g. Offer validity – at least 90 calendar days;
 - h. Confirmation that each delivery will be accompanied by the necessary quality certification documents;
2. *The supplier should meet the following criteria:*
 - a. Accreditation of all relevant ISO certificates, including ISO 9001:2015 for quality management, and ISO 14001 for environmental management;
 - b. Proven experience in the production and delivery of Sodium Hydrosulfite – minimum 5 years, confirmed by at least 3 references from other clients, with details of successfully completed contracts similar in scale to this tender;

III. TESTING REQUIREMENTS FOR NEW SUPPLIERS

Suppliers who have not previously supplied Sodium Hydrosulfite to Kaolin EAD must undergo the following testing procedure before formal approval:

- Interested new suppliers must submit an offer per the requirements outlined in Section II.
- If the offer and evaluation criteria are acceptable, the supplier will be asked to deliver a small test quantity for laboratory analysis.
- The performance of the sample will be assessed, and the results will be shared with the supplier.
- If the laboratory test is successful, the supplier will be required to deliver 1 pallet of Sodium Hydrosulfite for an industrial test.
- The industrial test will be conducted over a period of several months to evaluate performance in real-world production conditions.
- If the product performs according to our standards, the supplier can be selected for long-term partnership.

IV. OFFERS PROVIDING

1. *The offer should be sent to:*
 - a. Miglena Marinova – Head of Procurement and warehouse Division, e-mail: marinova.miglana@kaolin.bg
 - b. Yuliya Petrova – Chief Procurement expert, e-mail: petrova.yuliya@kaolin.bg
2. *Deadline for receiving offers is November 11, 2024.*